

Extreme Networks. Who and why?

Extreme Networks is a Global Organisation Headquartered in San Jose, USA. Set up in 1996, Extreme Networks provide Secure Convergence Grade Wired and Wireless network infrastructure solutions to organisations of all sizes.

Extreme has provided infrastructure to the likes of Imperial College, Chelsea Building Society and the London Stock Exchange. The reason customers chose to go with Extreme can be broken down into 5 key areas:

Application Availability

Extreme Networks invented Quality of Service (QoS) for networking solutions in 1996, we focus on guaranteeing the delivery of critical applications on time and without fail even when the network is under severe duress. This is done through the use of very high quality, policy based Quality of Service attributes supported by the fastest network recovery time available and a modular operating system to give us 5 x 9 (99.999%) network availability. This is available on all Networking products, from the low end Summit 150 through to the BD20K.

Lower Cost of Ownership

Many customers choose our solutions as they are innovative, simple to operate and are guaranteed to perform when the going gets tough. We have automated many of the day to day tasks a Network manager has to perform, enabling him to have a more proactive role in the operation of the IT infrastructure, and lowering the cost of the Networks total running costs.

Future Proofing

Extreme Networks solutions are future proof. We use a single operating system across all products and we are the first company to provide 10/100, 10/100/1000 and 1000/10000bps solutions in a single stack of backward compatible switches. This approach allows us to reduce the amount of upgrade costs throughout the networks lifecycle.

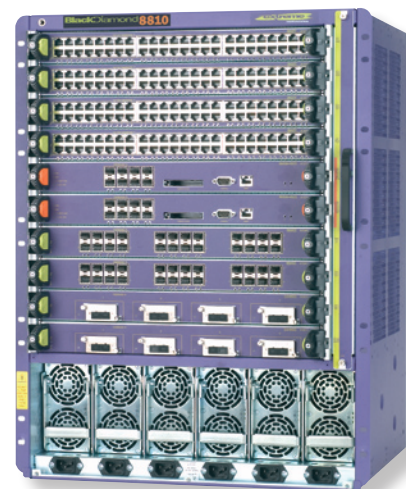
Environmental

Extreme Networks employs technology that provides for the "network to become greener" for example our products use less energy than our competitors products and we can even turn off Power Over Ethernet (PoE) network ports by time of day. This latter feature alone can have a considerable impact on lowering your carbon footprint.

Out of Box Experience

Extreme Networks offers world class service and support options either through our partners or direct to the end user. This allows the end user to know should something go wrong, they will have the backing of a global organisation that will get normality restored as quickly as possible. We have invested heavily in our Reseller program to make sure our partners have the skills required to install & maintain the product to the highest levels.

Extreme Networks Products and solutions are used by some major clients in all market sectors from education to central government and from manufacturing to finance. We can substantiate this with many customer references and case studies.



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